

Download Networking For Success : The Art Of Establishing Personal Contacts

How to Network. In many industries, what you know doesn't matter as much as who you know. As such, meeting other people in a professional setting, or networking, is an essential part of building your career. Understanding how to network...Even the most confident, social and outgoing among us may find the prospect of both personal and professional networking daunting at times. From an early age we're taught "don't talk to strangers" but when we grow up, we suddenly find ourselves thrust into situations, be it at parties or business events, where we're expected to initiate conversation with random individuals who we ...The art of self-promotion, is essential for success. Find out the main principles that rule this leadership competency, the winning strategies and how to create an influential conversation about your value. Below you will find a list of online PDA options. To earn PDA credit, you will need to watch the presentation/workshop and then reflect on what you learned and its relevance to your career development by completing the PDA Credit Request Form. For the "contact information of speaker/coordinator of event/activity" section, include the name of the presenter in the video for the ... - Networking For Success : The Art Of Establishing Personal Contacts